

SECRET

3 October 1962

MEMORANDUM FOR: SIO Army

THROUGH : Chief, Technical Plans and Development Staff

SUBJECT : Selection of Options to be Considered Under Contract

[REDACTED]

25X1A

1. Attached is a copy of the correspondence [REDACTED] stating the funds involved under the option clause of Contract [REDACTED]

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2. As stated in [REDACTED] correspondence of 3 October 1962, the total increase in contract price for putting [REDACTED] on line is [REDACTED] with an additional [REDACTED] required for driving the printer separately when it is not feasible to operate [REDACTED] on line. Please note that the quote sum of [REDACTED] represents a total price increase including control panel changes, whereas the correspondence of 7 September 1962 did not include the cost increase of the control panel.

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3. Included in the total contract price of [REDACTED] stated in the correspondence of 3 October 1962 is [REDACTED] for spare parts for the NPIC [REDACTED]. This fee has been funded separately by the Agency but added to the contract as Item Two for convenience.

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4. It is recommended that Option 2 be selected as the most practical way to put [REDACTED] on line. However, the all transistorized logic should be selected to ensure maximum performance and minimum down time. It is further recommended that the additional circuitry to drive a typewriter be accepted. This represents a total price increase of [REDACTED] over the original contract price of [REDACTED]

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5. It would be appreciated if immediate action be taken to ensure the earliest possible delivery date and to comply with the contractual obligations of making a firm reply within 90 days.

[REDACTED]

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Declass Review by NIMA/DOD

SECRET

GROUP 1
Excluded from automatic
downgrading and
declassification

BEST COPY

AVAILABLE

PEOPLE WE ARE QUOTING THE ADDITIONAL COST OVER AND ABOVE WHAT WAS PREVIOUSLY STATED FOR PROVIDING ADDITIONAL CIRCUITRY TO DRIVE A TYPEWRITER. THIS ADDITIONAL AMOUNT WILL BE [REDACTED] WHICH DOES NOT INCLUDE THE TYPEWRITER ITSELF.

ILLEGIB

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25X1 WITH RESPECT TO OPTION NO. 3, WE REGRET TO ADVISE YOU THAT THE [REDACTED] SUPPLIER OF THE [REDACTED] SYSTEM REFERRED TO IN OPTION 3, RESERVED THE RIGHT TO PROVIDE ALL PARTS OF THE SYSTEM WHICH UTILIZES THEIR PATENT CONCEPT. THEREFORE, OPTION 3 IN EFFECT CANNOT BE CONSIDERED DIFFERENT THAN OPTION 2. THE [REDACTED] BASIS THEIR DECISION IN THE DEFENSE OF THEIR PROPRIETARY INTEREST IN THIS SYSTEM.

25X1

- 2 -

WE AWAIT YOUR ADVICE AS TO THE OPTION YOU ELECT
AS A RESULT OF OUR INFORMATION.

SINCERELY YOURS,



SJF:EN

25X1

25X1 DURING MY LAST TRIP [REDACTED] I VISITED ONE OF
[REDACTED] SUBSIDIARY MAPPING COMPANIES. I NOTED THAT
THEY WERE DOING A CONSIDERABLE AMOUNT OF LARGE SCALE
MAPPING OF NORTH AFRICA AND THE MEDITERRANEAN AREAS.

25X1

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I QUESTIONED THE MANAGEMENT OF THIS COMPANY AS
TO THE POSSIBILITY OF OBTAINING COPIES OF THESE MAPS.
AS A RESULT OF MY QUESTIONING I BELIEVE THERE IS A
DEFINITE POSSIBILITY THAT SUCH COPIES CAN BE PURCHASED
WITHOUT THE NECESSITY OF GOING THROUGH ANY FORMAL
CHANNELS. I DISCUSSED THIS MATTER [REDACTED]

25X1

25X1 [REDACTED]
[REDACTED] EXPRESSED A WILLINGNESS TO CO-
OPERATE IN SUCH MATTER.

25X1 IF THERE IS FURTHER INTEREST ON YOUR PART IN
THIS, OF COURSE WE WOULD BE PLEASED TO BE OF ANY
ASSISTANCE.

25X1

SJF:EN